

MISCELLANEOUS

A/C Extension Cord 25 ft./Powerstrip	15.00
Projection Stand	15.00
34" Rolling Cart w/Skirt	15.00
54" Rolling Cart w/Skirt	25.00
Easel, A-Frame	15.00
Easel, w/Flip Chart Pad & Markers	35.00
Dry Erase Board w/Easel, Markers	35.00
Hardback Easel	15.00
Laser Pointer	30.00
Motorola Walkie Talkie	30.00
Speaker Timer	50.00
Perfect Cue Wireless Remote Unit	100.00
Laptop Audio	50.00
Wireless Mouse	50.00
Black Velour Draping (per ft.)	12.00

LABOR

Projectionist/Operator

7AM to 6PM (MON-FRI) Base Rate	45.00/hr
Projectionist	50.00/hr
Multi-Media/Computer Specialist	75.00/hr
Video Specialist	60.00/hr
Audio Specialist	55.00/hr
Lighting Specialist	55.00/hr

- Overtime rates apply at Time and One-Half times the above rates after 8 hours worked and for all evening and weekend hours. Double time rates apply for all holidays.
- All technicians require a 4 hour minimum.
- **There will be a 20% set up/service charge on all equipment rentals.**
- **All prices are subject to change based on availability. Please call for items not listed.**

Prices effective June 1, 2007

VAE OFFERS COMPLETE VIDEO AND AUDIOVISUAL SERVICES

VAE offers professional audiovisual services for meetings and conferences. Coordination of your needs, whether they be simple or very complex and detail-oriented, will be handled by our expert staff. A complete inventory of the latest audiovisual rental equipment will be available. Your meeting will be handled professionally from start to finish.

VAE can also handle these services for you:

- **Video and audiovisual presentations**
- **Automatic microphone systems**
- **Computerized voting systems**
- **Simultaneous interpretation systems**
- **Multi-image equipment and staging**
- **On-site audio taping and duplication**
- **Large screen video and data projection**
- **Projectionists and technicians**
- **Round the clock delivery and set up**

VAE is known throughout the country for its quality personnel and outstanding service. VAE has offices in Boston, MA; Newport, RI; Cincinnati, OH; Cleveland, OH; Denver, CO; Austin, Dallas & Houston, TX; Kansas City, MO; Lexington, KY; Louisville, KY; Overland Park, KS; Richmond, VA; Phoenix, AZ; Monterey, San Jose & San Francisco, CA; Scottsdale, AZ; West Palm Beach, FL; Williamsburg, VA; and the Washington D.C. area. VAE provides these services to a major portion of the Hotel and Convention market in the United States.

HOTEL OFFICE

310 South England Street c/o Conference Services
P.O. Box 1776 • Williamsburg, VA 23187-1776
Phone: (757) 565-8974

CORPORATE OFFICES

VAE Corporation • 12910 Cloverleaf Center Dr., Suite 100
Germantown, MD 20874
Phone: (301) 330-6900 • Fax: (301) 330-6901

REGIONAL OPERATIONS

2161 Tomlynn Street • Richmond, VA 23230
Phone: (804) 353-3700 • Fax: (804) 353-6502

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DAILY RENTAL PRICE LIST

POPULAR EQUIPMENT PACKAGES

Overhead Projection Package	100.00
Slide Projection Package.....	125.00
TV/DVD or TV/VCR Package	175.00
LCD Projector Package.....	525.00
LCD Accessory Package.....	100.00
Screen Package	75.00

Call for Details

SCREENS

Tripod Screens w/Skirt

6' x 6'	50.00
7' x 7'	50.00
8' x 8'	50.00
Electric Screens.....	50.00

Fast-Fold Screens

6' x 8' Front.....	150.00
6' x 8' Rear.....	150.00
7 ½' x 10' Front.....	175.00
7 ½' x 10' Rear.....	175.00
9' x 12' Front.....	200.00
9' x 12' Rear.....	200.00
10 ½' x 14' Front.....	250.00
10 ½' x 14' Rear.....	250.00

AUDIO SOURCES

Cassette

Marantz PMD.....	45.00
Stereo	50.00

Digital

5-Disc CD Player	50.00
DAT player/recorder	90.00
Hard disc audio recorder.....	125.00

VIDEO EQUIPMENT

Players/Recorders

DVD Player.....	75.00
½" VHS/VCR w/Repeat w/Remote.....	75.00
Betacam Player/Recorder.....	375.00
Other FormatsCall

TV Monitors

27" Monitor/Receiver w/Skirted Cart.....	100.00
20" Flat Panel LCD.....	175.00
32" LCD Monitor.....	300.00
42" Plasma w/6' stand.....	500.00

Video Projectors

Ultra Portable LCD Projector (XGA 3000 Lumens)	350.00
Color LCD Projector (XGA 4000 Lumens).....	450.00
Eiki Powerhouse (SXGA-3000 Lumens).....	750.00
Sanyo (6000 Lumens).....	1000.00
Long Throw Lens.....	150.00

(Other projectors available with advance notice)

Video Cameras

VHS Camcorder w/Tripod.....	150.00
Mini DVCAM w/Tripod.....	250.00
Broadcast Quality Color Camera.....	400.00
Professional Tripod w/Studio Configuration	75.00

*(*Multi-camera switching packages available upon request)*

LIGHTING

Leko	25.00
Iris Leko	25.00
Par 64	20.00
Lighting Tree.....	20.00
Spotlight.....	100.00
Video Lighting Kit(2 lights with stand).....	50.00
L-16 Crank-Up Tower (16' High).....	100.00

(Dimmers and other lighting packages available upon request)

SOUND EQUIPMENT

Portable Sound Systems

For up to 150 people	250.00
For up to 300 people	350.00

(Systems include 2 speakers with stands, amp Mixer and standard microphone)

Speakers

JBL Powered Speaker w/Stand (15G)	100.00
JBL Powered Speaker w/Stand (10G)	75.00

(Larger sound packages available)

Mixers

Mackie 4-6 Channel.....	50.00
EV 100M Mixer/Amp (8-channel)	100.00
Mixing Consoles (16x4/24x4)	upon request
Audio Distribution Mult	50.00

Microphones

Lecturn/Hand Held.....	35.00
Table/Standing Microphone.....	40.00
Wired Lavalier Microphone.....	40.00
Shure UHF Wireless Lavalier	175.00
Shure Wireless Handheld.....	175.00
PZM/Boundary Microphone.....	50.00
Conference Microphones(System).....	Call

COMPUTERS & OFFICE EQUIPMENT

Please call regarding computers/laptops & software, printers, fax machines, paper shredders and other office equipment needs.